E-Bidding for Public Works Contracts
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Current Bidding Pain Points

- Paper Bids
- Math Errors
- Vendor Delivery
- Manually Checking Bids
- Environmentally Unfriendly
Advantages of E-Bidding for Agencies

- Receive digitally-signed bids and proposals on-line
- Bids are sealed, secure and include bid bond verifications.
- Minimize discarding bids with mistake
- No more throwing away the low bid due to a technicality.
- Get instant bid tabs, ranked results, exportable reports
- Open bids with a quick click and access easy-to-read screens and reports with the details.
- Reduce paper waste
- Stop printing bid packets and plans, guessing how many you’ll need and throwing away the waste.
- Save your vendors time and money

Advantages of E-Bidding for Vendors

- Automatic error checking
- You’ll know if something is missing and you can decide to add it or submit anyway.
- Alerts to omissions
- You’ll know if something is missing and you can decide to add it or submit anyway.
- Eliminate costs for hand and hired delivery
- Stop wasting gas, time away from the office or payments for a courier. Click to submit your bid instead.
- Easily accommodate last minute changes and price cuts
- Open your bid, make a change to an item price and re-submit. The service does all of the math for you instantly.
- Get notifications
How do you get there?

- Research current and evolving practice
- Document successes, challenges, and opportunities
- Analyze data and develop e-bidding plan
- Develop implementation guidance

Parting Thoughts

- New technologies that didn’t exist five years ago are driving business and technology
- Changing workforce
- Many in the construction industry have already implemented
- Current state of practice, pain points?
- How can these technologies be leveraged?
- Go back to Everyday Counts theme:
  - Efficiency through technology and collaboration

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Questions?